

## Exhibit C – Cost (Pricing Pages)

Parts Cost: Negotiable. Typically 10% to 20% off of list.

Position	Hourly Rate YEAR ONE	Hourly Rate YEAR TWO	Hourly Rate YEAR THREE	Hourly Rate YEAR FOUR	Hourly Rate YEAR FIVE
Server Support Technician	\$37.66	\$38.68	\$39.72	\$40.79	\$41.89
LAN Support Technician	\$37.66	\$38.68	\$39.72	\$40.79	\$41.89
Workstation Support Technician	\$33.18	\$34.07	\$34.99	\$35.94	\$36.91

*Note: All rates are to include any and all travel related expenses.*

### Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

TARGET QUARTERLY TOTAL DOLLAR AMOUNT	PERCENTAGE REDUCTION FOR HOURLY RATES
\$10,000	1 %
\$20,000	2%
\$30,000	3%
\$40,000	4%
\$50,000	5%
Total dollars spent in excess of \$50,000 against contract for previous quarters	Additional 1% for each \$10,000 increment

### Services: Prices per unit and multiples of units

ONSITE SERVICE	1 -50	51 - 100	101 - 200	200+
Workstation Imaging	\$53.13	\$17.71	\$16.82	\$15.98
Workstation Configuration & Installation	\$141.67	\$106.25	\$70.84	\$67.29
Workstation Relocation	\$35.42	\$17.71	\$16.82	\$15.98
Network Printer Installation	\$53.13	\$26.56	\$25.24	\$23.97
Network Printer Relocation	\$26.56	\$17.71	\$16.82	\$15.98