

Cost Pricing Sheet

Category One – Management Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Technology Strategy Consultant	\$115.00	\$117.30	\$119.65	\$122.04	\$124.48
Project Manager	\$64.64	\$65.93	\$67.25	\$68.60	\$69.97
IT Project Logistics Support	\$135.00	\$137.70	\$140.45	\$143.26	\$146.13
Business Analyst	\$70.00	\$71.40	\$72.83	\$74.28	\$75.77

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Two – Mainframe Development Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Programmer/System Analyst	\$75.00	\$76.50	\$78.03	\$79.59	\$81.18
Programmer	\$63.00	\$64.26	\$65.55	\$66.86	\$68.19
Quality Assurance Inspector/Analyst	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Planner	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Testers	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12
Technical Writer	\$45.24	\$46.14	\$47.07	\$48.01	\$48.97
IT End-User Trainer	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Three – Client Server/Micro Development Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Programmer/System Analyst	\$75.00	\$76.50	\$78.03	\$79.59	\$81.18
Programmer	\$60.08	\$61.28	\$62.51	\$63.76	\$65.03
Quality Assurance Inspector/Analyst	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Planner	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Testers	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12
Technical Writer	\$45.24	\$46.14	\$47.07	\$48.01	\$48.97
IT End-User Trainer	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Four – Web Development Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Web Programmer/System Analyst	\$75.00	\$76.50	\$78.03	\$79.59	\$81.18
Web Programmer	\$60.08	\$61.28	\$62.51	\$63.76	\$65.03
Web Integrator	\$60.08	\$61.28	\$62.51	\$63.76	\$65.03
Applications Architect	\$83.35	\$85.02	\$86.72	\$88.45	\$90.22
Graphics Designers	\$45.50	\$46.41	\$47.34	\$48.28	\$49.25
Object Oriented Developers	\$45.24	\$46.14	\$47.07	\$48.01	\$48.97
Component Librarian	\$35.69	\$36.40	\$37.13	\$37.87	\$38.63
Quality Assurance Inspector/Analyst	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Planner	\$52.45	\$53.50	\$54.57	\$55.66	\$56.77
Quality Control Testers	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12
Technical Writer	\$45.24	\$46.14	\$47.07	\$48.01	\$48.97
IT End-User Trainer	\$50.00	\$51.00	\$52.02	\$53.06	\$54.12

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Five – Database Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Database Specialist	\$68.91	\$70.29	\$71.69	\$73.13	\$74.59
Data Analyst/Administrator	\$68.91	\$70.29	\$71.69	\$73.13	\$74.59
Data Architect	\$68.91	\$70.29	\$71.69	\$73.13	\$74.59
Data Warehousing and Business Intelligence Developers	\$82.00	\$83.64	\$85.31	\$87.02	\$88.76

Quarterly Percentage Rate Reduction

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Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Six – Security Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Security Architect	\$72.71	\$74.16	\$75.65	\$77.16	\$78.70
Security Analyst	\$55.42	\$56.53	\$57.66	\$58.81	\$59.99

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Seven – Network Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Network Administrator	\$70.17	\$71.57	\$73.00	\$74.46	\$75.95
Network Specialist	\$66.66	\$67.99	\$69.35	\$70.74	\$72.16

Quarterly Percentage Rate Reduction

The contract calls for a percentage reduction of hourly rate based upon total dollars spent against contract for the previous quarter. These rates will be maintained on the DCS website.

Target Quarterly Total Agency Dollar Amount	Percentage Reduction for Hourly Rates
\$100,000	1 %
\$200,000	2%
\$300,000	3%
\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Eight – Infrastructure Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
3 rd Party Software Specialists	\$135.00	\$137.70	\$140.45	\$143.26	\$146.13
Infrastructure System Specialist	\$84.81	\$86.51	\$88.24	\$90.00	\$91.80
Infrastructure Architect	\$84.81	\$86.51	\$88.24	\$90.00	\$91.80
Technology Research Analyst	\$84.81	\$86.51	\$88.24	\$90.00	\$91.80
Capacity Planning & Performance Specialist	\$135.00	\$137.70	\$140.45	\$143.26	\$146.13
IT Disaster Recovery Specialist	\$88.42	\$90.19	\$91.99	\$93.83	\$95.71

Quarterly Percentage Rate Reduction

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\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment

Cost Pricing Sheet

Category Nine – Operations Consultants

Position	Hourly Rate Year One	Hourly Rate Year Two	Hourly Rate Year Three	Hourly Rate Year Four	Hourly Rate Year Five
Operations Specialists	\$35.69	\$36.40	\$37.13	\$37.87	\$38.63
Change Management Specialist	\$135.00	\$137.70	\$140.45	\$143.26	\$146.13
Helpdesk Technician	\$60.68	\$61.89	\$63.13	\$64.39	\$65.68
Problem Determination Specialist	\$66.75	\$68.08	\$69.44	\$70.83	\$72.25
Production Control Support Technician	\$60.68	\$61.89	\$63.13	\$64.39	\$65.68

Quarterly Percentage Rate Reduction

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\$400,000	4%
\$500,000	5%
Total dollars spent in excess of \$500,000 against contract for previous quarters	Additional 1% for each \$100,000 increment